



Teach managers to successfully engage, motivate, and develop their people.



**Everything DiSC<sup>®</sup> Management** is a classroom training and personalized learning experience proven to increase the effectiveness of

anyone in a management role.

Participants deepen their understanding of themselves, their direct reports, and their own managers using the DiSC<sup>®</sup> model while learning how their management style influences their approach to decision-making, time management, and problem solving. Participants walk away with concrete strategies to help them adapt to the styles of their direct reports, enabling them to bring out the best in their people.

### **The Everything DiSC Management Profile focuses on:**

- Your DiSC Management style
- Directing and delegating
- Motivating and developing others
- Working with your manager

### **The Profile**

The Everything DiSC Management Profile offers participants insight into their strengths and challenges as managers, and how to adapt their style to meet the needs of the people they manage—making them more effective managers. In this 27-page profile, participants will discover their DiSC<sup>®</sup> Management style, explore strategies for effective directing and delegating, improve their working relationship with their own manager, and more. The profile may be used on its own or with the companion facilitation; sold separately.

**WILEY**

## The Follow-Up Tools

### MyEverythingDiSC

Whether people want to dig deep into DiSC<sup>®</sup> research and theory or improve their working relationships through Comparison Reports, MyEverythingDiSC provides powerful, personalized tools and resources at no extra cost. Participants can:

- Access their DiSC profile anytime, with any device
- Compare their DiSC style with their colleagues and explore similarities and differences
- Learn more about how their DiSC style impacts workplace relationships and productivity
- Build better working relationships through effective communication tips
- Deepen their understanding of the theory and research behind Everything DiSC<sup>®</sup>
- Create Customer Interaction Maps for improving sales relationships (Exclusive to Everything DiSC Sales)

### Comparison Reports

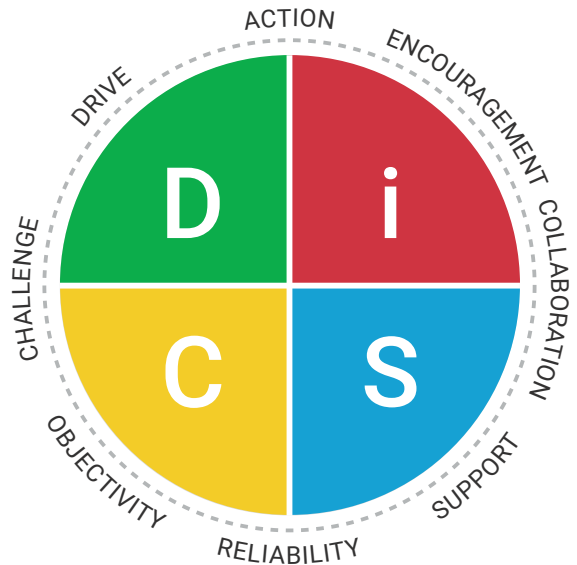
Inspire effective collaboration with Comparison Reports. Any two participants can explore their similarities and differences, potential challenges in working together, and practical tips for improving their working relationship.

### Team View

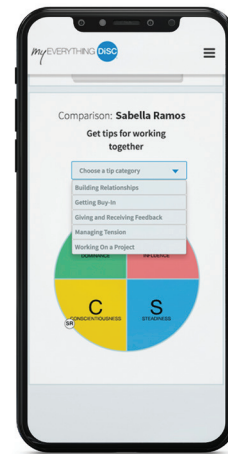
With no limit to the number of participants included, this report gives you an at-a-glance view of a group of participants and their individual Everything DiSC maps.

### Group Culture Report

Determine the group's DiSC culture by exploring its advantages and disadvantages, impact on group members, and influence on decision-making and risk-taking. Sold separately.



MyEVERYTHING **DiSC**<sup>®</sup>



**MyEverythingDiSC: The mobile-friendly, interactive learning portal that provides on-demand insights about DiSC and strategies for applying DiSC to real work situations.**